

Financial Statements With Independent Auditors' Report

December 31, 2022 and 2021



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INDEPENDENT AUDITORS' REPORT

Board of Directors Reality San Francisco Church San Francisco, California

Opinion

We have audited the accompanying financial statements of Reality San Francisco Church, which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Reality San Francisco Church as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of Reality San Francisco Church and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Reality San Francisco Church's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Board of Directors Reality San Francisco Church San Francisco, California

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Reality San Francisco Church's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Reality San Francisco Church's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Capin Crouse LLP

Pleasanton, California August 23, 2023

Statements of Financial Position

	December 31,			
	2022	2021		
ASSETS:				
Current assets:	¢ 0.715.955	¢ 2566727		
Cash and cash equivalents	\$ 2,715,855	\$ 2,566,727		
Government grant receivable Note receivable-current	-	382,918		
	66,667	86,667		
Prepaid expenses and other assets	19,779	57,494		
	2,802,301	3,093,806		
Restricted cash	1,647,304	1,122,951		
Note receivable-net of current	25,902	72,540		
Property and equipment-net	23,370,713	23,513,213		
Total Assets	\$ 27,846,220	\$ 27,802,510		
LIABILITIES AND NET ASSETS:				
Current liabilities:				
Accounts payable	\$ 263,770	\$ 66,570		
Accrued expenses	228,585	337,737		
Long-term debt-current	359,410	346,022		
	851,765	750,329		
Long-term debt-net of current	12,051,128	12,363,475		
Total liabilities	12,902,893	13,113,804		
Net assets:				
Without donor restrictions	12,926,281	13,549,171		
With donor restrictions	2,017,046	1,139,535		
Total net assets	14,943,327	14,688,706		
Total Liabilities and Net Assets	\$ 27,846,220	\$ 27,802,510		

Statements of Activities

	Year Ended December 31,						
		2022		2021			
	Without Donor With Donor		Without Donor				
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total	
SUPPORT, REVENUE, AND RECLASSIFICATIONS:							
Contributions	\$ 4,815,501	\$ 1,393,986	\$ 6,209,487	\$ 4,492,733	\$ 1,527,681	\$ 6,020,414	
Rental and other income	41,408	-	41,408	93,973	-	93,973	
Contribution of real property	-	-	-	9,225,000	-	9,225,000	
Employee Retention Credit income	-	-	-	382,918	-	382,918	
Imputed interest income	-	-	-	104,938	-	104,938	
Loss on disposal of assets	-	-	-	(216,459)	-	(216,459)	
Net assets released from purpose restrictions	516,475	(516,475)		532,018	(532,018)		
Total Support, Revenue, and Reclassifications	5,373,384	877,511	6,250,895	14,615,121	995,663	15,610,784	
EXPENSES:							
Salaries and benefits	2,829,384	-	2,829,384	2,351,047	-	2,351,047	
Gifts and grants	765,762	-	765,762	653,186	-	653,186	
Depreciation and amortization	681,065	-	681,065	370,285	-	370,285	
Food, supplies, and dues	457,751	-	457,751	403,120	-	403,120	
Interest	455,083	-	455,083	214,984	-	214,984	
Occupancy	378,391	-	378,391	770,699	-	770,699	
Professional services	181,255	-	181,255	254,571	-	254,571	
Travel and events	120,601	-	120,601	42,447	-	42,447	
Bank fees	76,147	-	76,147	82,918	-	82,918	
Personnel fees and penalties	50,835		50,835				
Total Expenses	5,996,274		5,996,274	5,143,257		5,143,257	
Change in Net Assets	(622,890)	877,511	254,621	9,471,864	995,663	10,467,527	
Net Assets, Beginning of Year	13,549,171	1,139,535	14,688,706	4,077,307	143,872	4,221,179	
Net Assets, End of Year	\$ 12,926,281	\$ 2,017,046	\$ 14,943,327	\$ 13,549,171	\$ 1,139,535	\$ 14,688,706	

Statements of Cash Flows

	Year Ended December 31,			
		2022		2021
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in net assets	\$	254,621	\$	10,467,527
Adjustments to reconcile change in net assets to net cash	Ψ	20 1,021	Ψ	10,107,027
provided (used) by operating activities:				
Depreciation		670,180		358,267
Prepaid loan costs		-		(76,189)
Amortization of prepaid loan costs		10,885		12,018
Contribution of real property				(9,225,000)
Contributions restricted for long-term purposes		(656,022)		(885,925)
Loss on disposal of assets		-		216,459
Imputed interest on note payable		34,979		(87,448)
Net change in operating assets and liabilities:				(
Government grant receivable		382,918		(382,918)
Prepaid expenses and other assets		37,715		9,547
Accounts payable		197,200		(213,106)
Accrued expenses		(109,152)		207,841
Net Cash Provided by Operating Activities		823,324		401,073
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of property and equipment		(527,680)		(1,429,326)
Issuance of note receivable		-		(20,000)
Forgiveness of note receivable		66,638		60,793
Net Cash Used by Investing Activities		(461,042)		(1,388,533)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from long-term debt		1,200		500
Principal payments on long-term debt		(346,023)		(139,384)
Contributions restricted for long-term purposes		656,022		885,925
Net Cash Provided by Financing Activities		311,199		747,041
Net Change in Cash, Cash Equivalents, and Restricted Cash		673,481		(240,419)
Cash, Cash Equivalents, and Restricted Cash, Beginning of Year		3,689,678		3,930,097
Cash, Cash Equivalents, and Restricted Cash, End of Year	\$	4,363,159	\$	3,689,678

(continued)

Statements of Cash Flows

(continued)

	Year Ended December 31,				
	2022			2021	
SUMMARY OF CASH, CASH EQUIVALENTS, AND RESTRICTED CASH: Cash and cash equivalents Restricted cash	\$	2,715,855 1,647,304 4,363,159	\$	2,566,727 1,122,951 3,689,678	
SUPPLEMENTAL INFORMATION AND NON-CASH ITEMS: Cash paid for interest	\$	420,104	\$	195,310	
Property and equipment acquired through long-term debt	\$		\$	13,000,000	

Notes to Financial Statements

December 31, 2022 and 2021

1. NATURE OF ORGANIZATION:

Reality San Francisco Church (the Church) strives to be a church that makes disciples of all nations, teaching them to obey everything Jesus has commanded. The Church believes in being a community following Jesus, seeking renewal in the city of San Francisco.

The Church is a nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and comparable state laws. However, the Church is subject to federal income tax on any unrelated business taxable income. In addition, the Church is not classified as a private foundation within the meaning of Section 509(c) of the IRC.

The Church's primary source of support and revenue is contributions from members and regular attenders.

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:</u>

The financial statements of the Church have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader. The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of cash on hand and cash on deposit. These accounts may at times exceed federally insured limits. At December 31, 2022 and 2021, the Church's cash balances exceeded federally insured limits by approximately \$3,012,000 and \$2,580,000. The Church has not experienced any losses on such accounts.

RESTRICTED CASH

Cash restricted for long-term purposes consists of contributions restricted for property and equipment and board designated funds for church plants and benevolence that have not been released as of December 31, 2022 and 2021.

NOTE RECEIVABLE

During the year ended December 31, 2020, the Church issued a three year note receivable to a pastor for \$200,000. The Church may choose to forgive up to 33% each year. During the year ended December 31, 2021, the Church issued a note receivable to an organization for \$20,000 with repayment to occur by December 31, 2023. In March 2023, the board approved to forgive the \$20,000 note receivable.

Notes to Financial Statements

December 31, 2022 and 2021

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

GOVERNMENT GRANT RECEIVABLE

The Church has met the requirements for eligibility for the 2020 and 2021 Employee Retention Credit. The Church calculated the credit based on qualified wages and intends to file the Form 941-X to claim the credit. Laws and regulations concerning government programs, including the Employee Retention Credit, established by the Coronavirus Aid, Relief, and Economic Security (CARES) Act are complex and subject to varying interpretation. Claims made under the CARES Act may also be subject to retroactive audit and review. There can be no assurance that regulatory authorities will not challenge the Church's claim to the ERC, and it is not possible to determine the impact (if any) this would have upon the Church. As of December 31, 2022, the Church has received the funds in full.

PROPERTY AND EQUIPMENT-NET:

Expenditures for leasehold improvements, furniture, and equipment greater than \$5,000 are capitalized at cost. Donated items are recorded at fair market value on the date of the gift. Depreciation is computed on the straight line method over the estimated useful lives of the assets. Estimated useful lives range from three to thirty years.

NET ASSETS

The financial statements report amounts by class of net assets:

Net assets without donor restrictions are those resources currently available for operations under the direction of the board.

Net assets with donor restrictions are those resources restricted by donors for specific purposes.

SUPPORT, REVENUE, AND EXPENSES

Contributions are recorded when cash is received, unconditional promises-to-give have been made, or ownership of donated assets is transferred to the Church. The Church records contributions as net assets with donor restrictions if they are received with donor stipulations that limit their use either through purpose or time restrictions, or both. When donor restrictions expire, that is when the purpose restriction is fulfilled or the time restriction expires, the net assets are reclassified from with donor restrictions to without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Rental and other income is recorded when earned. Expenses are recorded when incurred in accordance with the accrual basis of accounting.

Notes to Financial Statements

December 31, 2022 and 2021

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:</u>

FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various program services and supporting activities have been summarized on a functional basis in Note 7. Accordingly, certain costs have been allocated among the program services and supporting activities. The expenses that are allocated include items such as occupancy, which is allocated on a square-footage basis, as well as items such as salaries and benefits, which are allocated on the basis of estimated time and effort. Major program activities of the Church are conducting worship services, providing Christian teaching and spiritual direction, and providing gifts and grants for justice and evangelism purposes. Furthermore, there are no joint costs that have been allocated among the program services, general and administrative, and fundraising functions.

3. LIQUIDITY AND FUNDS AVAILABLE:

The following table reflects the Church's financial assets as of December 31, 2022 and 2021, reduced by amounts not available for general use because of board-designated restrictions within one year of the statement of financial position date:

	December 31,				
		2022		2021	
Financial assets: Cash and cash equivalents Government grant receivable Note receivable	\$	4,363,159 92,569 4,455,728	\$	3,689,678 382,918 159,207 4,231,803	
Less: Board-designated restrictions unavailable for general expenditure Donor-imposed restrictions unavailable for general expenditure Note receivables-net of current		(105,357) (1,541,947) (25,902)		(237,026) (885,925) (72,540)	
	\$	2,782,522	\$	3,036,312	

The Church structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Management monitors cash flows closely through periodic reviews and leadership team meetings.

Notes to Financial Statements

December 31, 2022 and 2021

4. <u>PROPERTY AND EQUIPMENT–NET:</u>

Property and equipment-net consist of:

	December 31,				
	2022	2021			
Land	\$ 4,745,270	\$ 4,745,270			
Building	19,416,350	18,909,007			
Furniture and equipment	238,947	218,610			
	24,400,567	23,872,887			
Less accumulated depreciation	(1,029,854)	(359,674)			
	\$ 23,370,713	\$ 23,513,213			

5. LONG-TERM DEBT:

Long-term debt consists of:

	December 31,			
		2022		2021
Note payable to a financial institution, collateralized by the real property held by the Church, with monthly principal and interest payments of \$59,577. Interest rate is fixed at 3.75%. A balloon payment is due upon maturity on July 15, 2028, in the amount of approximately \$7,382,000.	\$	9,514,594	\$	9,860,616
Note payable to another Church with monthly interest only payments of \$4,168. Interest rate is fixed at 2.50%. Any unpaid principal and interest is due upon maturity on October 1, 2028.		2,000,000		2,000,000
Note payable to another nonprofit organization, collateralized by the real property held by the Church, with an interest rate fixed at .12%. Any unpaid principal and interest is due upon maturity				
on June 1, 2024.		949,231		913,052
		12,463,825		12,773,668
Less prepaid loan costs		(53,287)		(64,171)
		12,410,538		12,709,497
Less current portion		(359,410)		(346,022)
	\$	12,051,128	\$	12,363,475

Notes to Financial Statements

December 31, 2022 and 2021

5. LONG-TERM DEBT, continued:

Annual maturities are as follows:

Year Ending December 31,	
2023	\$ 359,410
2024	1,321,572
2025	387,722
2026	402,723
2027	418,304
Thereafter	9,574,094
	\$ 12,463,825

6. <u>NET ASSETS:</u>

Net assets consist of:

	December 31,				
	2022	2021			
Without donor restrictions:					
Undesignated	\$ 12,454,236	\$ 12,847,391			
Board-designated:					
Benevolence	153,893	153,893			
Church plant	105,357	237,026			
Justice and outreach	212,795	310,861			
	12,926,281	13,549,171			
With donor restrictions:					
Building fund	1,316,947	885,925			
Benevolence	475,099	253,610			
Church plant	225,000	-			
-	2,017,046	1,139,535			
	\$ 14,943,327	\$ 14,688,706			

Notes to Financial Statements

December 31, 2022 and 2021

7. FUNCTIONAL ALLOCATION OF EXPENSES:

The following table presents expenses by both their nature and function for the year ended December 31, 2022:

	Supporting Activity:					
		Program	G	eneral and		Total
		Services	Administrative		Expenses	
Salaries and benefits	\$	1,898,016	\$	931,368	\$	2,829,384
Gifts and grants		764,043		1,719		765,762
Depreciation and amortization		544,852		136,213		681,065
Food, supplies, and dues		365,940		91,811		457,751
Interest		364,066		91,017		455,083
Occupancy		303,223		75,168		378,391
Professional services		66,660		114,595		181,255
Travel and events		96,481		24,120		120,601
Bank fees		-		76,147		76,147
Personnel fees and penalties		-		50,835		50,835
	\$	4,403,281	\$	1,592,993	\$	5,996,274

The following table presents expenses by both their nature and function for the year ended December 31, 2021:

			upporting Activity:		
	Program	Ge	eneral and		Total
	 Services		Administrative		Expenses
Salaries and benefits	\$ 1,589,209	\$	761,838	\$	2,351,047
Gifts and grants	651,926		1,260		653,186
Depreciation and amortization	296,228		74,057		370,285
Food, supplies, and dues	321,927		81,193		403,120
Interest	171,987		42,997		214,984
Occupancy	617,480		153,219		770,699
Professional services	23,879		230,692		254,571
Travel and events	33,958		8,489		42,447
Bank fees	 		82,918		82,918
	\$ 3,706,594	\$	1,436,663	\$	5,143,257

Notes to Financial Statements

December 31, 2022 and 2021

8. DEFINED CONTRIBUTION PLAN:

The Church maintains a 403(b) defined contributions retirement plan. All employees are eligible to participate. The Church automatically contributes 3% and matches up to 3% based on years of service. During the years ended December 31, 2022 and 2021, the Church made total contributions of approximately \$110,000 and \$118,000, respectively.

9. SUBSEQUENT EVENTS:

Subsequent events were evaluated through August 23, 2023, which is the date the financial statements were available to be issued.